

Enterprise Network System

The “Enterprise Network System” (ENS), is designed to promote and encourage business opportunities. ENS:

- Studies local industries to find out what businesses serve their needs
- Determine what other industries, not currently in the area, could use those same services, and
- Identify new industry opportunities for area businesses

Below is a sample data from a Bureau of Economic Analysis (BEA), Direct Requirements Table. This data tells us for every dollar of output in the plastics industry, the cost of the inputs (industry type). Example: For every dollar produced in the plastics industry, plastics material and resin make up .25 cents of that cost. ENS looks at local businesses and assists local governments in understanding what business may be complementary to businesses already in the region.

Example Model of Platics Industry Inputs			
Plastics Industry	BEA Commodity	BEA Title	Cents/\$ Output
32616	325211	Plastics material and resin manufacturing	0.259
32616	V00100	Compensation of employees	0.192
32616	V00300	Other value added	0.173
32616	326110	Plastics packaging materials, film and sheet	0.043
32616	484000	Truck transportation	0.034
32616	420000	Wholesale trade	0.034
32616	322210	Paperboard container manufacturing	0.032
32616	221100	Power generation and supply	0.032
32616	550000	Management of companies and enterprises	0.019
32616	531000	Real estate	0.014
32616	326120	Plastics pipe, fittings, and profile shapes	0.010
32616	32619A	Plastics plumbing fixtures and all other plastics products	0.008
32616	52A000	Monetary authorities and depository credit intermediation	0.007
32616	811300	Commercial machinery repair and maintenance	0.007
32616	4A0000	Retail trade	0.006
32616	5419A0	All other miscellaneous professional and technical services	0.006
32616	482000	Rail transportation	0.006
32616	326130	Laminated plastics plate, sheet, and shapes	0.006
32616	V00200	Indirect business tax and nontax liability	0.006
32616	3221A0	Paper and paperboard mills	0.005
32616	532100	Automotive equipment rental and leasing	0.005
32616	8111A0	Automotive repair and maintenance, except car washes	0.004
32616	811200	Electronic equipment repair and maintenance	0.004
32616	541300	Architectural and engineering services	0.004